



American Chamber of  
Commerce in Morocco

MOROCCAN  
MARKET



## The Morocco/ United States Free Trade Agreement has entered into force

It's here!

### How do I calculate the impact of the FTA on my product?

1. Identify the product by its HTS code (*Harmonized Tariff Schedule of the United States*):

- A search engine allowing the user to enter a product and generate a list of closely matching HTS codes can be found at <http://dataweb.usitc.gov/scripts/tariff2005.asp>
- The full HTS Schedule with all the legal annotations is available at [www.usitc.gov/tata/hts/bychapter/index.htm](http://www.usitc.gov/tata/hts/bychapter/index.htm)

2. Locate the HTS code in one of the tariff schedules annexed to the FTA:

- The United States schedule: [www.moroccousafta.com/pdf/annex4-us-schedule.pdf](http://www.moroccousafta.com/pdf/annex4-us-schedule.pdf)
- The Morocco schedule: [www.moroccousafta.com/pdf/annex4-morocco-schedule.pdf](http://www.moroccousafta.com/pdf/annex4-morocco-schedule.pdf)

For every product/HTS code, the schedule gives the base tariff ("Base: 50" means a tariff of 50% prior to the FTA) followed by the staging category.

3. Locate the staging category in one of the following files:

- The staging categories common to both countries: [www.moroccousafta.com/pdf/annex4.pdf](http://www.moroccousafta.com/pdf/annex4.pdf)
- Certain staging categories applying only to one or the other country, as well as a few cases too complex to be included in the main annex (mostly agricultural products): [www.moroccousafta.com/pdf/annex4-morocco.pdf](http://www.moroccousafta.com/pdf/annex4-morocco.pdf) (Moroccan categories) and [www.moroccousafta.com/pdf/annex4-us.pdf](http://www.moroccousafta.com/pdf/annex4-us.pdf) (United States categories).

The staging category determines the start date, duration and rhythm of tariff elimination; for example, staging category S applies to certain Moroccan agricultural products and provides for a transitional period of 25 years, with annual tariff reductions of 4.8% from year 11 through year 17 of FTA implementation and 8.3% from year 18 through year 25.

**Rules of origin:** To qualify for preferential treatment under the FTA, in general at least 35% of product value (the value of materials and direct processing costs) must originate in either Morocco or the United States.

### Where can I get more information?

First, consult the FTA web site ([www.moroccousafta.com](http://www.moroccousafta.com)), then contact the American Chamber of Commerce in Morocco ([www.amcham-morocco.com](http://www.amcham-morocco.com)) with any unresolved questions.

With the support of



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